



Side Hustle to Full-Time Transition Checklist

How to Know If You're Ready to Make the Leap?

 *Turning your side hustle into a full-time business is exciting—but preparation is key. Before making the jump, ensure you have the right financial, business, and personal foundations in place.*


1. Financial Readiness: Can You Sustain the Leap?

- Do you have at least **6 months of personal savings** to cover living expenses?
- Is your business generating **consistent** revenue (not just a lucky streak)?
- Have you tested pricing and **profit margins** to ensure long-term viability?
- Do you have a plan for **health insurance, taxes, and retirement savings**?
- Have you identified **additional income streams** (subscriptions, retainers, upsells) to stabilize cash flow?

 *Pro Tip:* Before leaving your job, aim for your side hustle to replace **at least 75%** of your current salary.

2. Business Foundations: Can Your Business Operate & Grow Without Chaos?

- Do you have **repeatable** processes for sales, delivery, and client management?
- Have you validated your offer beyond **friends and family**—with real paying customers?
- Do you have a **steady pipeline of leads** and a strategy for acquiring more?
- Have you streamlined operations—automating, outsourcing, or systemizing key tasks?
- Are you able to scale **without overworking yourself**?

 *Pro Tip:* The best businesses aren't just profitable—they're sustainable. If your business only works because you're grinding 24/7, it's time to fix your systems before going full-time.

3. Personal & Lifestyle Alignment: Are You Mentally & Emotionally Ready?

- ✓ Are you comfortable with **uncertainty, risk, and decision-making**?
- ✓ Do you have a **support system** (mentors, advisors, community) to help guide you?
- ✓ Are you disciplined enough to structure your own workdays without a boss?
- ✓ Have you set **clear boundaries** between work and personal life?
- ✓ Are you fully committed to making this work—even when challenges arise?

💡 *Pro Tip:* Leaving corporate structure behind means **replacing “external accountability” with self-discipline**. If you struggle with motivation without deadlines, start practicing now.

Ready to Make the Leap?

- ✓ If you've checked most of these boxes—you might be ready to go full-time!

 **Need help figuring out next steps? Let's talk!**